

World Trade Institute, University of Bern Summer Courses for PhD Students

Syllabus

Week 1: Political Economy of Globalization: The Endogenous Policy Approach 07 August - 11 August 2017 (4 ECTS) Course ID: 435600-HS2017-0-PhD

I.Topic Introduction to Political Economic Analysis

II.Topic Identifying Citizen Preferences

• Background: Factor Market Effects of Trade

• Nelson notes: Stolper-Samuelson theorem [Generalizations optional] • Jones (1965). "The Structure of Simple General Equilibrium Models". Journal of Political Economy, V.73-#6, pp. 557-572. • Jones and Scheinkman (1977). "The Relevance of the Two-Sector Production Model in Trade Theory". Journal of Political Economy, V.85-#5, pp. 909-935. • Cassing (1981). "On the Relationship between Commodity Price Changes and Factor-Owners Real Positions". Journal of Political Economy, V.89-#3, pp. 593-595. Jones (1985). "<u>Relative Prices and Real Factor Rewards: A</u> Reinterpretation". Economics Letters; V.19-#1, pp. 47-49. • Lloyd and Schweinberger (1997). "Conflict Generating Product Price Changes: The Imputed Output Approach". European Economic Review; V.41-#8, pp. 1569-1587. • Lloyd (2000). "Generalizing the Stolper-Samuelson Theorem: A Tale of Two Matrices". Review of International Economics; V.8-#4, pp. 597-613.

Deriving Policy Preferences

Nelson notes: <u>Deriving trade policy preferences</u>

 Jones (1992). "Factor Scarcity, Factor Abundance and Attitudes Towards <u>Protection: The 3x3 Model</u>." Journal of International Economic Integration, V.7-#1, 1-19.

 Tokarick (1995). "Friends, Enemies and Factor Diversification: Implications for Protectionist Pressure". Journal of Economic Integration; V.10-#4, pp. 434-443.



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■ Bilal, Grether and de Melo (2003). "<u>Attitudes Towards Immigration: A Trade-</u> <u>Theoretic Approach</u>." *Review of International Economics*, V.11-#2, 253-67.

• Survey Data: Trade

Scheve and Slaughter (2001). "What Determines Individual Trade-Policy Preferences?" Journal of International Economics, V.54-#2, 267-92. • Mayda and Rodrik (2005). "Why Are Some People (and Countries) More Protectionist Than Others?" European Economic Review, V.49-#6, 1393-430. Hainmueller and Hiscox (2006). "Learning to Love Globalization: Education and Individual Attitudes toward International Trade." International Organization, V.60-#2, 469-98. • Hiscox (2006). "Through a Glass Darkly: Framing Effects and Individuals' Attitudes toward Trade." International Organization, V.60-#3, 755-80. • Guisinger (2009). "Determining Trade Policy: Do Voters Hold Politicians Accountable?" International Organization, V.63-#3, 533-57. • Mansfield and Mutz (2009). "Support for Free Trade: Self-Interest, Sociotropic Politics, and Out-Group Anxiety." International Organization, V.63-#3. 425-57. Mansfield and Mutz (2013). "<u>US Versus Them: Mass Attitudes toward</u> Offshore Outsourcing." World Politics, V.65-#04, 571-608. • Blonigen and McGrew (2014). "Task Routineness and Trade Policy Preferences." Economics & Politics, V.26-#3, 505-18. • Owen and Johnston (forth). "Occupation and the Political Economy of Trade: Job Routineness, Offshorability and Protectionist Sentiment." International Organization. Jäkel and Smolka (2017). "Trade Policy Preferences and Factor Abundance." Journal of International Economics, V.106, 1-19.

• Rho and Tomz (forth). "<u>Why Don't Trade Preferences Reflect Economic Self</u> <u>Interest?</u>". *International Organization*.

 Hall and Nelson (2004). "<u>The Peculiar Political Economy of NAFTA:</u> <u>Complexity, Uncertainty and Footloose Policy Preferences</u>". in Mitra and Panagariya, eds. The Political Economy of Trade, Aid and Foreign Investment Policies. Amsterdam: Elsevier, pp. 159-175.

• Survey Data: Migration

Scheve and Slaughter (2001). "Labor Market Competition and Individual Preferences over Migration Policy." Review of Economics and Statistics, V.83-#1, 133-45.

■ Hainmueller and Hiscox (2010). "<u>Attitudes toward Highly Skilled and Low</u> <u>Skilled Immigration: Evidence from a Survey Experiment</u>." *American Political Science Review*, V.104-#1, 61-84.

Card, Dustmann and Preston (2012). "<u>Immigration, Wages, and</u> <u>Compositional Ameneties</u>." Journal of the European Economic Association, V.10-#1, 78-119.

Dustmann, Christian; Francesca Fabbri and Ian Preston. (2011). "<u>Racial Harassment, Ethnic Concentration, and Economic Conditions</u>." *The Scandinavian Journal of Economics*, V.113-#3, 689-711





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 Brader, Ted; Nicholas A. Valentino and Elizabeth Suhay. (2008). "What Triggers Public Opposition to Immigration? Anxiety, Group Cues, and Immigration Threat." American Journal of Political Science, V.52-#4, 959-78. • Hopkins, Daniel (2010). "Politicized Places: Explaining Where and When Immigrants Provoke Local Opposition". American Political Science Review; 104(1), 40-60. • Hopkins, Daniel J. (2011). "National Debates, Local Responses: The Origins of Local Concern About Immigration in Britain and the United States." British Journal of Political Science, V.41-#03, 499-524. • Malhotra, Margalit and Mo (2013). "Economic Explanations for Opposition to Immigration: Distinguishing between Prevalence and Conditional Impact." American Journal of Political Science, V.57-#2, 391-410. • Hainmueller and Hopkins (2015). "The Hidden American Immigration Consensus: A Conjoint Analysis of Attitudes toward Immigrants." American Journal of Political Science, V.59-#3, 529-48. • Hainmueller, Hiscox and Margalit (2015). "Do Concerns About Labor Market Competition Shape Attitudes toward Immigration? New Evidence." Journal of International Economics, V.97-#1, 193-207. • Wright, Levy and Citrin (2016). "Public Attitudes toward Immigration Policy across the Legal/Illegal Divide: The Role of Categorical and Attribute-Based Decision-Making." Political Behavior, V.38-#1, 229-53.

III.Topic Referendum

• The Basic Referendum Model: Trade

■ Wolfgang Mayer (1984). "<u>Endogenous Tariff Formation</u>". *American Economic Review*; V.74-#5, pp. 970-985.

• Julio Rotemberg (2003). "<u>Commercial Policy with Altruistic Voters</u>". Journal of Political Economy; V.111-#1, pp. 202-226.

 Ronald Fischer and P. Serra (1996). "Income Inequality and Choice of Free <u>Trade in a Model of Intraindustry Trade</u>". *Quarterly Journal of Economics*; V.111-#1, pp. 41-64.

• Satya Das (2001). "Endogenous Distribution and the Political Economy of <u>Trade Policy</u>". *European Journal of Political Economy*; V.17-#3, pp. 465-491.

 McLaren (2004). "Trade Policy Making by an Assembly". in Mitra and Panagariya, eds. The Political Economy of Trade, Aid and Foreign Investment Policies. Amsterdam: Elsevier, pp. 11-29.

• Davidson, Matusz and Nelson (2006). "<u>Fairness and the Political Economy</u> of <u>Trade</u>." *World Economy*, V.29-#8, 989-1004.

• Davidson, Matusz and Nelson (2007). "<u>Can Compensation Save Free</u> <u>Trade?</u>" *Journal of International Economics*, V.71-#1, 167-86.

• Djerdjian (2009). "<u>Economies of Scale and Trade Policy: The Median Voter</u> <u>Model Revisited</u>." *International Review of Economics and Finance*, V.18-#3, 479-87.

• Vannoorenberghe and Janeba (2016). "<u>Trade and the Political Economy of</u> <u>Redistribution</u>." *Journal of International Economics*, V.98, 233-44.

• Public Politics, Direct & Indirect Referenda: Trade

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■ Margalit (2011). "<u>Costly Jobs: Trade-Related Layoffs, Government</u> <u>Compensation, and Voting in U.S. Elections</u>." *The American Political Science Review*, V.105-#1, 166-88.

• Margalit (2012). "Lost in Globalization: International Economic Integration and the Sources of Popular Discontent." International Studies Quarterly, V.56-#3, 484-500.

■ Jensen, Quinn and Weymouth (2017). "<u>Winners and Losers in International</u> <u>Trade: The Effects on US Presidential Voting</u>," *International Organization*, V.72-#3.

• Malgouyres, Clément (2014). "<u>Trade Shocks and Far-Right Voting:</u> <u>Evidence from French Presidential Elections</u>," *European University Institute Working Paper*.

Dutt and Mitra (2002). "<u>Endogenous Trade Policy through Majority Voting:</u> <u>An Empirical Investigation</u>." *Journal of International Economics*, V.58-#1, 107-33.

• Tavares (2008). "<u>Trade, Factor Proportions, and Political Rights</u>." *Review of Economics and Statistics*, V.90-#1, 163-68.

• Dhingra (2014). "<u>Reconciling Observed Tariffs and the Median Voter</u> <u>Model</u>." *Economics & Politics*, V.26-#3, 483-504.

 Hannelore Weck-Hannemann (1990). "<u>Protectionism in Direct Democracy</u>". Journal of Institutional and Theoretical Economics; V.146-#3, pp. 389-418.
 Douglas Irwin (1994). "<u>The Political Economy of Free Trade: Voting in the</u> <u>British General Election of 1906</u>". Journal of Law and Economics; V.37-#1, pp. 75-108.

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 H. Keith Hall, Chihwa Kao, and Douglas Nelson (1998). "<u>Women and</u> <u>Tariffs: Testing Gender Gap in a Downs-Mayer Model</u>". *Economic Inquiry*, V.36-#2, pp. 320-332.

• Legislative voting on trade

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 Fordham, Benjamin and Timothy McKeown (2003). "<u>Selection and Influence: Interest Groups and Congressional Voting on Trade Policy</u>." *International Organization*, V.57-#3, 519-49.

• The Basic Referendum Model: Migration

■ Benhabib (1996). "<u>On the political economy of immigration</u>". *European Economic Review* 40, 1737-1743.

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• Ortega (2005). "Immigration Quotas and Skill Upgrading." Journal of Public Economics, V.89-#9–10, 1841-63.

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 Bougheas and Nelson (2013). "<u>On the Political Economy of High Skilled</u> <u>Migration and International Trade</u>." *European Economic Review*, V.63-#0, 206-24.

• Public Politics, Direct & Indirect Referenda: Migration

■ Tolbert and Hero (1996). "<u>Race/Ethnicity and Direct Democracy: An</u> <u>Analysis of California's Illegal Immigration Initiative</u>." *Journal of Politics*, V.58-#3, 806-18.

 MacDonald and Cain (1997). "Nativism, Partisanship and Immigration: An Analysis of Prop. 187," in M. B. Preston, B. E. Cain and S. Bass eds, *Racial and Ethnic Politics in California, V.II.* Berkeley: Institute of Governmental Studies Press, 277-304.

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 Miguet (2008). "<u>Voting About Immigration Policy: What Does the Swiss</u> <u>Experience Tell Us?</u>". *European Journal of Political Economy*; V.24-#3, pp. 628-641.

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Welfare states and political economy

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IV.Topic Lobbying

• The Grossman-Helpman Model

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■ Grossman and Helpman (1994). "<u>Protection for Sale</u>." *American Economic Review*, V.84-#4, 833-50.

■ Dixit, Grossman and Helpman (1997). <u>"Common Agency and Coordination:</u> <u>General Theory and Application to Government Policy Making</u>." *Journal of Political Economy*, V.105-#4, 752-69.

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• Empirics of the Grossman-Helpman Model: Trade

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• Grossman-Helpman type Lobbying for Migration Policy

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Political Economy of Trade v. Immigration

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V.Topic Current topics in political economy

• Firms in the political economy of trade

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• Abel-Koch, Jennifer (2013). "<u>Endogenous Trade Policy with Heterogeneous</u> <u>Firms</u>," *University of Mainz discussion paper*, #1306.

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• Adjusting to the "China Shock"

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